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The 19th Annual

Projects & Infrastructure International

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Optimising New Structures & Sources Of Finance For Infrastructure & Energy Projects Globally

Power • Oil & Gas • Renewables • Transport • PPP • Mining • IWPP

Special Guest Economist



Charles Dumas
Chief Economist
LOMBARD STREET
RESEARCH

New Location & Dates
18th June 2012 -
The Global Infrastructure
Finance Summit
& The Global Renewable
Energy Summit
19-20th June 2012 -
Main Conference
The Majestic Hotel, Barcelona

Hear About The Latest Developments In The Project Finance Market From The Most Influential Project Sponsors & Financiers



NEW!

Alfred Harper
Treasurer
EXXON MOBIL
DEVELOPMENT COMPANY



NEW!

Rajit Nanda
CFO
ACWA POWER



NEW!

Adil Chenaf
Acquisitions, Investments &
Financial Advisory
GDF SUEZ



NEW!

Kelly Thomson
Head of Structured Finance
MUBADALA
DEVELOPMENT COMPANY



Mikael Karlsson
CEO
GLOBEIQ



NEW!

Ravi Suri
Head of Project Finance
Export
STANDARD CHARTERED
BANK



NEW!

Mark Weisdorf, CEO &
Managing Director Global
Real Assets - Infrastructure
Investments, J.P. MORGAN
ASSET MANAGEMENT

Hear The Cutting-Edge Insights Into The Latest Export Credit, Multilateral & Public Sector Initiatives



Eva Romer
Deputy Head of Unit
EUROPEAN COMMISSION
DG-ECFIN



NEW!

Bernhard Müller
Head of Division, Partnerships
Germany Project Transfer
FEDERAL MINISTRY OF
FINANCE, GERMANY



NEW!

Olivier Oechslin
Head of Project Finance
COFACE



Ivan Giacoppo
Head of Oil, Gas,
Steel and Infrastructure
SACE



Fumio Hoshi
Executive Director
JBIC



NEW!

Kate Baragona
Sr. Infrastructure
Finance Specialist
THE WORLD BANK



NEW!

John Snowdon
Head of Civil and
Defence Projects
UK EXPORT FINANCE

What Makes Project & Infrastructure International The 'Must Attend' Event For The Project Finance Industry?

MORE

More Presentations And Speakers Than Ever Before

• Learn about the latest industry innovations in 3 days, from 80+ speakers in 60+ panel session and presentations.

MORE

More Leading Project Sponsors & Financiers Than Ever Before

• Top level discussions with project finance business leaders from firms such as Exxon Mobil Development Company, Mubadala, ACWA Power, Nord Stream, Hochtief, GDF Suez, Bank of Tokyo Mitsubishi, European Investment Bank, Deutsche Bank, Societe General, BNP Paribas and many more...

MORE

More Networking Opportunities

• Projects & Infrastructure International gives you the unique opportunity to introduce you to 250+ key project finance industry decision-makers as well as make new contacts and enjoy informal discussions in 20+ networking roundtables.

NEW

A New Global Renewable Energy Finance Summit

• This brand new Summit Day gives you the opportunity to get to grips with the latest developments in the challenging sectors of renewable energy.

GLOBAL

The Global Infrastructure Finance Summit

• Everything you have ever wanted to know about investing in infrastructure with insights from market leading project sponsors, investors, commercial financiers, multilateral lenders and governmental representatives.

PLUS

Meet More Export Credit, Multilateral & Public Sector Financiers Than Ever Before

• A unique chance to debate directly with international business leaders from institutions such as the IFC, The European Commission, JBIC, UK Export Finance, US Ex-Im Bank, The World Bank, OPIC, Sace, Coface, Euler Hermes...

Improve Your Industry Knowledge At Our Two Summits

Monday 18th June 2012
(see page 4 for details)

NEW!!

The Global Renewable Energy Finance Summit

Don't miss this brand new Summit Day on Renewables Energy Projects, which gives you the opportunity to get to grips with the latest developments in the challenging sectors of Renewable Energy and meet the leading practitioners in the sector, including Globeleq, Mainstream Renewable Power, European Investment Bank, HG Capital, Repower, First Reserve International, Asia Renewables Group, Zouk Ventures, Relight Energy, Proparco, Paradigm Change Capital Partners, Emerging Africa Infrastructure Fund and many more.

Monday 18th June 2012
(see page 4 for details)

BACK BY
POPULAR
DEMAND

The Global Infrastructure Finance Summit

This summit gives delegates and speakers the chance to look into the structuring of finance for infrastructure investment. With top speakers from the investment, development and finance community you will get a complete overview of the market sector, performance and challenges, recent transaction case studies and financial details from leading market practitioners. An impressive line-up of speakers is already confirmed, including MAPPP, German Federal Ministry Of Finance, IFC, Maguerite Adviser, Faros Infrastructure Partners, Amber Infrastructure, Meridiam, Cintra and many more.

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MAIN CONFERENCE DAY 1

Day 1 The 360° Overview Of The Essential Trends In Project & Infrastructure Finance

NEW!

Hear About The Global Economic Outlook

Don't miss the chance to hear from one of the world's leading macroeconomic forecasters Charles Dumas, and hear his views about the future impact of geo-political and economic power shifts on project finance.

Assessing The Current State Of The Market

The Industry Leaders Think Tank is the exceptional panel where global leaders from the project finance community come together to discuss the current state of the market and how commercial lenders are able to finance major energy and infrastructure projects. Don't miss out this candid discussion, bringing together developers, multilaterals and project finance banks.

NEW!

Panel Comparing The Banks Experience Globally

This brand new session is the only place from Europe, Asia, the Middle East and America to bring together leading directors of project finance banks for a unique discussion comparing the bank experience of financing long-term projects in different regions around the world.

The Role Of Capital & Bond Markets In Funding Projects

Examining the greater diversity of sources of finance used to structure deals and how successful transactions have been structured in the capital markets.

Meet The ECAs Roundtable

Sign up for one of the following hosted tables for an exceptional opportunity to share your views with experts from leading ECAs and multilaterals.



Analysing The Role Of ECAs In The Current Market

Delegates come year after year to find out essential information about the capacity of ECAs in supporting global projects. In the context of turbulent financial markets where requests for ECAs are ever increasing, this session will discuss the role of ECAs in the current economic climate and how their response is to Basel III and scarce liquidity.

MORE On Financing Projects In Emerging Markets

In a series of talks leading project finance practitioners give an insight into the latest opportunities, challenges, regions, deals and structures in emerging market project finance.

Audience Challenge & Comment Session

With the help of the moderator, put your experts on the spot with your questions either by asking them directly or by emailing the chairman.

Projects International Gala Cocktail Reception

After a long day at the conference you can relax with a glass of wine and enjoy this informal occasion to catch up with existing contacts and introduce yourself to new colleagues and mull over the discussions of the day.

To sponsor this networking opportunity contact Matthew.Robinson@informa.com

Tuesday 19th June 2012 The Global Outlook For Project Finance In The New Market Environment

Registration & Refreshments	
08.45	Chairman's Opening Welcome
09.00	WHAT'S THE GLOBAL ECONOMIC OUTLOOK? Assessing The Future Impact Of Geo-Political & Economic Power Shifts Currently Playing Out Charles Dumas, Chief Economist, LOMBARD STREET RESEARCH
09.40	THE PROJECTS INTERNATIONAL 2012 GUEST PROJECT SPONSOR KEYNOTE ADDRESS Innovative & Alternative Solutions For Financing Global Projects In An Environment Of Financial Turbulence, Capital Rationing & Scarce Liquidity Alfred Harper, Treasurer, EXXON MOBIL DEVELOPMENT COMPANY
10.15	THE INDUSTRY LEADERS THINKTANK: THE DEBT CRISIS & GLOBAL PROJECT FINANCE How Has The European Debt Crisis Impacted Project Finance And Can We Still Get Deals Done In Times Of EU Stagnation, Sovereign Risk & Austerity Measures? Moderator: Derek Rozycki, Executive Director - Structured Finance & Capital Markets, MUBADALA With Panellists: Andrew Jameson, GM, Structured Finance, BANK OF TOKYO MITSUBISHI Liam O'Keefe, Head of Project Finance EMEA, Global Loan Syndication Group CREDIT AGRICOLE CORPORATE & INVESTMENT BANK Fumio Hoshi, Executive Director, JBIC
11.00	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk
11.15	Morning Coffee
SOURCES OF FUNDING IN VOLATILE TIMES	
11.45	EUROPE * U.S * ASIA * MIDDLE EAST * AFRICA * LATIN AMERICA COMPARING THE BANK EXPERIENCE GLOBALLY Comparing The Bank Experience Of Financing Long-Term Projects In Different Regions Around The World & Discussing Whether US, Japanese And Other Banks Are Able To Fill The Large Gap European Banks Might Leave In Project Finance Moderator: David Cole, Deputy Global Head of Energy Project Finance, BNP PARIBAS With Panellists: Noburu Kato, Head, Structured Finance Division, SMBC Marc Partridge, General Manager, Head of Structured Finance Department, GAZPROMBANK Ravi Suri, Head of Project Finance Export, STANDARD CHARTERED BANK
12.30	THE ROLE OF CAPITAL & BOND MARKETS IN FUNDING PROJECTS Examining New Methods Of Sourcing Finance, Understanding The Role Of Equity Investors And New Funding Structures For Large Projects Michael Redican, MD, Debt Capital Markets, DEUTSCHE BANK
13.00	Lunch For Speakers & Delegates Plus Meet The ECA Lunch Tables JBIC * EULER HERMES * COFACE * US EX-IM * EDC
MULTILATERAL & EXPORT CREDIT FINANCE	
14.30	THE VIEW FROM THE ECAs A New Role In Turbulent Markets? Analysing The Role Of Multilaterals In The Context Of Basel III And Scarce Liquidity Moderator: Al Hamdani, VP, Project & Structured Finance, EDC With Panellists: Peter Ahlbrecht, Head of Department Project Finance & Ships, EULER HERMES John Schuster, Vice President, Structured Finance Division, US EX-IM Olivier Oechslein, Head of Project Finance Engineering Building and Public Works, COFACE John Snowden, Head of Civil and Defence Projects, UK EXPORT FINANCE Ivan Giacoppo, Head of Oil, Gas, Steel and Infrastructure, SACE
15.15	The Projects 2012 'Industry Leader' Interview Interviewer - Terry Newendorp, Chairman & CEO, TAYLOR-DEJONGH With Special Guest Interviewee TBC
15.45	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk
16.00	Afternoon Coffee
STREAM A RISK & OPPORTUNITY IN EMERGING MARKETS	
16.30	FINANCING PROJECTS IN EMERGING MARKETS What's In The Pipeline? Examining The Latest Regions, Deals & Structures In Emerging Market Project Finance With Panellists Supratim Sarkar, EVP, Head of Project Appraisal & Structured Finance, SBI CAPITAL MARKET Mary Mervenne, MD, Structured Finance Group, OPIC Barbara O'Boyle, VP, Director of Finance, BECHTEL ENTERPRISES
17.15	FOCUS ON THE MIDDLE EAST Examining The Increased Activity Of "Emerging" Sponsors In International Project Finance Markets Adil Chenaf, Acquisitions, Investments & Financial Advisory, GDF SUEZ
17.45	PRACTICAL LESSONS FROM EMERGING MARKETS Overcoming The Major Risks And Challenges When Doing Projects In Emerging Markets Kelly Thomson, Head of Structured Finance, MUBADALA DEVELOPMENT COMPANY
18.15	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk
18.30	Projects 2012 Gala Cocktail Reception
STREAM B STRATEGIC & REGULATORY INNOVATIONS IN GLOBAL PROJECT FINANCE	
16.30	THE EUROPE 2020 PROJECT BOND INITIATIVE Assessing The Progress So Far And Determining Whether European Project Bonds Can Revive & Expand Capital Markets To Fund Large European Infrastructure Projects Eva Romer, Deputy Head of Unit, EUROPEAN COMMISSION, DG-ECFIN
17.15	BASEL III AND THE IMPACT FOR GLOBAL PROJECT FINANCE Examining The Final Results Of Basel III, Assessing The Implications For Bank Capital & Determining How It Affects Long-Term Funding Speaker Under Invitation
17.45	REFINANCING RISK How Can We Overcome The Challenges For Refinancing The Risk Of Projects In The Current Financial Climate? Deepak Agrawal, Principal GLOBAL INFRASTRUCTURE PARTNERS
18.15	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk
18.30	The Sponsor-Developer Dinner (By invitation only)

MAIN CONFERENCE DAY 2

Wednesday 20th June 2012 The Global Outlook For Financing Energy & Infrastructure Projects

08.00 - 08.45	 BREAKFAST BRIEFING SESSION The Latest Developments In Global Oil & Gas Projects David Ledesma, Energy & Strategy Consultant, SOUTH-COURT LTD (Pre-registration required)	
08.45	Registration & Welcome Coffee	
INSIDE THE NEW ENVIRONMENT FOR GLOBAL INFRASTRUCTURE		
08.45	Chairman's Opening Welcome	
09.00	WHAT'S THE ECONOMIC OUTLOOK? Understanding The Role Of Infrastructure And Energy Investment For Supporting Sustainable Economic Growth In An Era Of Unprecedented Change Kate Baragona, Sr. Infrastructure Finance Specialist, THE WORLD BANK 	
09.30	 THE INFRASTRUCTURE PIPELINE Where Can We Expect The Next Wave Of Transactions & What Are The Long Term Prospects For Performance? Wilfried Rammler, Managing Director & COO, HOCHTIEF PPP SOLUTIONS	
10.00	   INFRASTRUCTURE INVESTOR STRATEGY ROUNDTABLE Understanding What The Investor Community Is Looking For From Project Finance & How Investment Strategies And Models Are Evolving In An Era Of Risk & Uncertainty? With Panellists: Mark Weisdorf, CEO & Managing Director Global Real Assets - Infrastructure Investments, J.P. MORGAN ASSET MANAGEMENT Shafic Ali, Head of Utilities and Financial Services, GULF INVESTMENT CORPORATION Jean Bensaïd, CEO, CDC INFRASTRUCTURE	
10.45	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk	
11.00	Morning Coffee	
FINANCING GLOBAL ENERGY PROJECTS		
11.30	THE OIL MARKET FORECAST What Are The Prospects For Global Demand & Supply In The Context Of Scarce Fossil Fuels Over The Next Decade? Sarah Emerson, President, ESAI 	
12.00	 THE 2012 OIL & GAS GLOBAL TOUR Determining The Next Oil & Gas Opportunities And Developments Around The World Terry Newendorp, Chairman & CEO, TAYLOR-DEJONGH	
12.30	POWER PROJECTS IN THE MIDDLE EAST Analysing The Potentials And Challenges For Power And Utilities In The Middle East Rajit Nanda, CFO, ACWA POWER 	
13.00	THE 2012 OUTLOOK FOR INTERNATIONAL OIL AND GAS PROJECTS What Are The Challenges Facing The Oil & Gas Sector & What Do Recent Transactions Tell Us About Evolving Market Conditions? With Panellists  Rajit Nanda, CFO, ACWA POWER   Peter Ahlbrecht, Head of Department Project Finance & Ships, EULER HERMES Gernot Bruch, Head of Export & Project Finance, LINDE AG	
13.45	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk	
14.00	Lunch For Speakers & Delegates Plus Meet The Developers Roundtable EXXON MOBIL DEVELOPMENT COMPANY * MUBADALA * GDF SUEZ * HOCHTIEF * NORD STREAM Register by emailing questions@icbi.co.uk	
THE LATEST INNOVATIONS IN GLOBAL INFRASTRUCTURE		
GLOBAL OIL, GAS AND MINING PROJECTS		
15.30	THE EQUITY INVESTOR VIEW What Is The Role Of Equity Players In Infrastructure Projects & Where Is The Market Going To Invest In The Future? Eduardo Bozo, Investment Principal, ACTIS Christopher Cantelmi, MD, Head Of Project Finance MUBADALA - GE CAPITAL Dominic Helmsley, Partner, ARCUS INFRASTRUCTURE PARTNERS	NORTH STREAM II Successfully Financing A Project Despite The Market Crisis Paul Corcoran, CFO, NORD STREAM
16.00	NEW FINANCING STRUCTURES Examining The Opportunities For Infrastructure In The Capital Markets & Financing New Projects In A Climate Of Deficit & Sovereign Debt Juhani Sillanpaa, Investment Director, AMP CAPITAL	AFRICA AFTER THE ARAB SPRING Exploring What's In The Pipeline & Understanding How To Finance Projects In The Region In Light Of The Liquidity Crisis Katan Hirachand, Managing Director, SOCIETE GENERALE
16.30	ALTERNATIVE SOLUTIONS Alternative Approaches To Infrastructure Finance: Time To Think Out Of The Box Arun Sharma, CIO, Global Financial Markets, IFC	HOT SPOTS FOR LNG AROUND THE WORLD Identifying The Next Wave Of Opportunities For LNG Projects & Overcoming The Obstacles Of Production And Transportation David Ledesma, Energy & Strategy Consultant SOUTH-COURT LTD
17.00	Afternoon Tea	
17.30	FINANCING INFRASTRUCTURE IN NON-OECD MARKETS Building New Initiatives To Provide Long Term Debt For Infrastructure In Emerging Markets On A Sustainable Basis Edith Quintrell, Director of Operations, MIGA	FINANCING LNG PROJECTS How To Secure Long-Term Funding For LNG Projects In Difficult Market Conditions? Speaker Under Invitation
18.00	NUCLEAR ENERGY IN EUROPE Assessing The Implications Of The EU Stress Tests And Examining What The Future Holds For Nuclear Plants Post- Fukushima? Christian Kirchsteiger, Senior Administrator, Nuclear Development & Economics, EUROPEAN COMMISSION DG ENERGY	MINING Shedding Light On The Latest Trends Of Financing Mining Projects In Emerging Markets & Assessing Their Technical And Social Challenges Roland Janssens, Director FRONTIER MARKETS FUND MANAGERS
18.30	Networking Champagne Roundtables	
18.30	End Of Main Conference	

Day 2 Financing New Energy & Infrastructure Projects

NEW!

Europe's leading LNG Expert

Don't miss a fantastic chance to hear from one of Europe's leading LNG expert **David Ledesma**, and get an insight into cutting edge global oil & gas projects.

NEW!

The World Bank's Global Economic Outlook For Infrastructure And Energy

Don't miss the chance to hear the World Bank Infrastructure Finance Expert **Kate Baragona** analysing the role of infrastructure and energy investments for encouraging sustainable growth.

NEW!

The Infrastructure Investor Strategy Roundtable

Find out how some of the most respected and experienced infrastructure investors in project finance are driving investments in the current financial climate. Get their insights into current investment strategies and models and understand how they will invest in the future.

NEW!

The Oil Market Forecast

Hear one of the most well-known experts on global petroleum and liquid fuels markets, **Sarah Emerson** of ESAI, giving a comprehensive overview of the prospects for global demand & supply in the oil market.

NEW!

Africa & The Middle East After The Arab Spring

Don't miss this unique opportunity to hear **Rajit Nanda** from **ACWA Power International** sharing his views on financing projects in the region in light of the liquidity crisis and what the latest developments, opportunities and risks are in the region.

Plus Meet The Developers Roundtable

These intimate group discussions provide you with an invaluable opportunity to informally meet and discuss the latest issues with leading industry experts from the energy and infrastructure sector.

"For me, Projects & Infrastructure International gives me a great opportunity to hear what is going on in other areas - particularly large scale projects - of the broad infrastructure asset class, what problems are being solved, what solutions are emerging, even what challenges are still proving intractable. This is invaluable efficient as follow-up with practitioners enables great drill-down insights!"
Fintan Whelan, Co-Founder & Corporate Finance Director MAINSTREAM RENEWABLE POWER

"Consistently the best attended, most useful and most interesting European Project Finance conference annually. See you again next year!"
Andrew Jameson, GM, Structured Finance BANK OF TOKYO MITSUBISHI

"Excellent opportunity to meet a large number of people active in the international project finance business. It is the project finance conference event of the year!"
Peter Ahlbrecht, Head of Department Project Finance & Ships EULER HERMES KREDITVERSICHERUNGS-AG

PRE-CONFERENCE SUMMITS

Delegates are free to move between the 2 summits

Monday 18th June 2012	
THE GLOBAL INFRASTRUCTURE FINANCE SUMMIT	
THE NEW LANDSCAPE FOR INFRASTRUCTURE	
08.30	Registration & Refreshments
08.45	Chairman's Opening Welcome
09.00	THE FUTURE OF GLOBAL TRANSPORT FINANCE Examining The Prospects Of Global Transport, Analysing New Characteristics Of Transport Finance & Determining Innovative Ways Of Raising Long Term Financing <i>Speaker Under Invitation</i>
09.30	EUROPEAN TRANSPORT MARKET What Impact Has The Sovereign Debt Crisis Had On Transport Projects & How To Close Deals And Find Funding In The Context Of Higher Political And Financial Risks? <i>With Panellists</i> Michael Dedieu , Managing Director, MAGUERITE ADVISORY Keith Cottrell , Managing Director, Ventures, AMEY François Bergère , Director, MAPP
10.15	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk
10.30	Morning Coffee
11.00	THE EQUITY INVESTOR VIEW What Is The Role Of Equity Players In Transport Projects & To What Extend Can Equity Investors Be Attracted For Funding Social Infrastructure And Transport? <i>With Panellists</i> Jaime Guillen , Managing Director, FAROS INFRASTRUCTURE PARTNERS Daniel Wong , Head of European Infrastructure & Utilities Team, MACQUARIE Julia Prescott , Partner, Chief Strategy Officer, MERIDIAM
11.45	INVESTING IN INFRASTRUCTURE DEBT Analysing Alternative Instruments For Infrastructure Finance & Structuring Senior Debt Transactions For Institutional Investors Glenn Fox , CIO, HADRIAN'S WALL CAPITAL
12.15	INFRASTRUCTURE IN EMERGING MARKETS What Are The Current Needs Of Transport Investments & How Successful Has The PPP Model Really Been For Infrastructure In Emerging Markets? Richard Cabello , Manager of IFC Advisory Services in Public Private Partnerships for Latin America and the Caribbean, IFC
12.45	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk
13.00	Lunch For Speakers & Delegates Plus Networking Round Tables CINTRA * MAPP * FEDERAL MINISTRY OF FINANCE, GERMANY
TRANSPORT PROJECTS	
14.30	ROADS Are Toll Roads Still Sustainable: How To Deal With Political And Economic Uncertainty, Delays In Procurement And Cancellation Due To Global Recession Ricardo Bosch , Head of Project Finance, CINTRA
15.00	PORTS Identifying Funding Options, Understanding The Risks And Analysing New Financial Structures For Investing In Ports Álvaro Pérez-Maura , CFO, GRUP TCB
15.30	AIRPORTS Comparing Global Airport Assets: Examining The Next Surge Of Sales, Privatisation And Debt Refinancing Of Airport Assets in 2012 Clive Condie , CEO, CHURCHILL AIRPORTS WORLDWIDE LLP
16.00	Afternoon Tea
PPPs IN THE FOCUS	
16.30	A COMPARATIVE VIEW OF PPP STRUCTURES What Are The Advantages And Disadvantages Of Different PPP/PFI Structures In Europe & How Can We Learn From Different Approaches To Deliver Long Term Economic Benefits And Encourage Investment? Bernhard Müller , Head of Division, Partnerships Germany Project Transfer FEDERAL MINISTRY OF FINANCE, GERMANY
17.00	SPOTLIGHT ON UK INFRASTRUCTURE PLANS What Is The Appetite Of Institutional Investors For Financing Infrastructure Development In The UK And How To Deal With The Risk Profile Involved Giles Frost , Director, AMBER INFRASTRUCTURE
17.30	RUSSIAN PPPs Examining The Current Environment For Infrastructure Finance & Analysing The Investors' Landscape In Russia Pavel A. Brusser , Executive Director Project & Structured Finance GAZPROMBANK
18.00	CREATING A BLUEPRINT FOR THE FUTURE OF THE GLOBAL INFRASTRUCTURE SECTOR <i>With Panellists</i> Bernhard Müller , Head of Division, Partnerships Germany Project Transfer, FEDERAL MINISTRY OF FINANCE, GERMANY Julia Prescott , Partner, Chief Strategy Officer, MERIDIAM Ricardo Bosch , Head of Project Finance, CINTRA Ivan Giacoppo , Head of Oil, Gas, Steel and Infrastructure, SACE
18.30	Networking Drinks

Monday 18th June 2012	
THE GLOBAL RENEWABLE ENERGY FINANCE SUMMIT	
THE NEW LANDSCAPE FOR RENEWABLES	
08.30	Registration & Refreshments
08.45	Chairman's Opening Welcome
09.00	THE FUTURE OUTLOOK FOR RENEWABLES Where Can We Expect The Next Wave Of Transactions In Renewables & How Can Developers Ensure Sufficient Funds For Renewable Energy Projects? Fintan Whelan , Co-Founder & Corporate Finance Director, MAINSTREAM RENEWABLE POWER
09.30	INNOVATIVE SOURCES OF CAPITAL Finding New Sources And Vehicles For Attracting Debt And Equity Capital To Renewable Energy Projects Dima Rifai , Managing Partner, PARADIGM CHANGE CAPITAL PARTNERS
10.00	THE EU AT THE FOREFRONT OF RENEWABLES? Analysing The Financial Market For Renewables In The EU Christopher Knowles , Head of Climate Change and Environment EUROPEAN INVESTMENT BANK
10.30	Morning Coffee
11.00	RENEWABLES IN EMERGING MARKETS What Is The Appetite Of International Investors To Put Money Into Emerging Markets & How Do Renewables Meet Emerging Markets' Needs? Gokhan Baykam , Founder & CEO, RELIGHT ENERGY Jean-Pierre Barral , Head of Infrastructure and Mining Division, PROPARGO Beate Baethke , Director, EMERGING AFRICA INFRASTRUCTURE FUND
11.45	RENEWABLES IN SOUTH AFRICA Examining Opportunities Of Renewables In South Africa & Developing A Structure For Sustainable Energy Projects Mikael Karlsson , CEO, GLOBELEQ
12.15	THE EQUITY INVESTORS APPETITE FOR RENEWABLES What Is The Role Of Equity Players In Renewables & How To Attract Large Scale Corporate For Investment In Renewables Energy Projects? Tom Murley , Director and Head of Renewable Energy, HG CAPITAL
12.45	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk
13.00	Lunch For Speakers & Delegates Plus Networking Round Tables MAINSTREAM RENEWABLE POWER * EUROPEAN INVESTMENT BANK * GLOBELEQ * HG CAPITAL *
RENEWABLE SECTORS	
14.30	OFF-SHORE WIND Understanding The Investor Community And Managing Major Risks And Opportunities Involved Norbert Giese , VP for Offshore Development, REPOWER
15.00	TRANSACTION CASE STUDY Financing Off-Shore Wind Projects In Germany: A New Market And Its Opportunities For Commercial Banks And Institutional Investors Jens Assheuer , Managing Director, WIND MW GMBH Andrew Eckhardt , Vice President, KFW IPEX BANK
15.40	SOLAR The Long-Term Outlook For Investing In Solar Power & How To Restore Investment Confidence In Solar Against A Background Of Hesitant Public Policy Support Eduard Ruij , Director, FIRST RESERVE INTERNATIONAL
16.10	BIOMASS What Are The Major Risks For Financing Biomass Projects & How Will Biomass Develop As A Clean Energy Resource? Leon Pulles , Senior Investment Consultant, DHV INVESTMENT SERVICES
16.40	Afternoon Tea
THE FUTURE OF RENEWABLES	
17.00	AFFORDABILITY OF RENEWABLES How Expensive Is Renewable Energy Generation & How Does Affordability Affect The Investments In The Renewable Sector? Colin Campbell , Partner, ZOUK VENTURES
17.30	SUSTAINABLE DEVELOPMENT IN THE 21st CENTURY What Regulatory Mechanisms Should We Be Thinking Of And How Can We Create The Right Market Conditions To Stimulate Investment Into Renewable Energy Projects? William I.Y. Byun , Managing Director, ASIA RENEWABLES GROUP
18.00	Audience Challenge & Comment Session Submit your questions anonymously in real time throughout the day by emailing questions@icbi.co.uk
18.30	Networking Drinks
<p>"Excellent opportunity to meet a large number of people active in the international project finance business. It is the project finance conference event of the year!" Peter Ahlbrecht, Head of Department Project Finance & Ships EULER HERMES KREDITVERSICHERUNGS-AG</p> <p>"I have been to nearly every one of the Projects conferences since they started in 1992 and it continues to be "The" conference for project finance professionals: developers, bankers, lawyers and market consultants. It is the one "must do" conference if you are in this business." Terry Newendorp, CEO, TAYLOR-DEJONGH</p>	

Projects & Infrastructure International Speakers Profiles



Deepak Agrawal, Principal GLOBAL INFRASTRUCTURE PARTNERS

Deepak Agrawal is a Principal with Global Infrastructure Partners (GIP). He focuses on the energy and power sectors in Europe and financings on a global basis. Prior to joining GIP, Mr. Agrawal served as a Senior Financial Advisor in the Project Finance Group of Qatar Petroleum (QP) where he was involved in the financings/commercial development of several LNG/other energy projects. Prior to joining QP in 2002, Mr. Agrawal was Vice President, responsible for financing and business development in the Middle East, at PSEG India Private Limited in India.



Peter Ahlbrecht Head of Department, Project Finance & Ships EULER HERMES KREDITVERSICHERUNGS-AG

Peter Ahlbrecht is heading the Department Project Finance of Euler Hermes, which is primarily in charge for Project Finance and Ship transactions to be covered under the German Export Credit Guarantee Scheme ("Exportkreditgarantien"). He joined the Consortium Euler Hermes / PwC in 1988 and has collected an in-depth experience as an underwriter in several country units, the aircraft financing team, the bank department and in the Project Finance sector. The department closed successfully several prominent transactions: the last 2 years e.g. Alusmelter EMAL 1, Offshore Windfarm C-Power, IPP Bakir 3 / Sohar 2, Nord Stream Pipeline Phase 1 / 2, Jubail Refinery. The team's current portfolio (Project/Structured Finance) includes 58 transactions of a total German Contract value of €13.7 Bn.



Shafic Ali Head of Utilities and Financial Services GULF INVESTMENT CORPORATION

Shafic Ali is Director, Principal Investments at Gulf Investment Corporation (GIC), a financial institution based in Kuwait and equally-owned by the six countries of the Gulf Cooperation Council. At GIC, Shafic has developed and manages investments in power generation and water desalination, telecoms and financial services. The portfolio presently includes over a dozen companies with a total asset base in excess of \$12 billion.



Jens Assheuer, Managing Director WIND MW GMBH

Jens Assheuer is the Managing Director of WindMW GmbH and responsible for the planning, building and operation of the project. Besides his experiences in the field of simulation of waves and sea condition in the North Sea, Mr. Assheuer has several years of experience in design, construction and optimization of off shore foundation structures. He accompanied the construction of the worldwide first Jacket and Tripod foundations for off shore Wind farms, which were erected as prototypes on shore. Other fields of work were the calculation of projects, the off shore installation technique and associated logistics.



Beate Baethke, Director EMERGING AFRICA INFRASTRUCTURE FUND

Beate Baethke is a seasoned non-executive director and executive with over 25 years of experience in sustainable financing and investing in emerging markets focussing on Africa. She currently serves at the Board of the Emerging Africa Infrastructure Fund (EAIF), which i.a. invests in renewable energy projects and a hospital group in South Africa. Prior to establishing aboveboard pro, UK, in 2011, she has been with DEG – the German Investment and Development company, Germany, where she has led many transactions, served in various Boards and i.e. has been responsible in establishing and managing the joint KfW-DEG office in Johannesburg. Beate started her career as a financial manager at Flachglas Solartech GmbH, Germany, a company which developed solar thermal power plants in i.a. Brazil and Spain.



Katharine Baragona Senior Infrastructure Finance Specialist THE WORLD BANK

Kate Baragona, currently Sr. Infrastructure Finance Specialist at the World Bank, is a finance expert and legal professional with 20 years of complex structured finance and project experience. Between 2000 and 2009 she was Director of Capital & Banking at Citigroup and between 1999 and 2000 she was Vice President at D'Accord. Before she worked for a number of international law firms in the US and Europe.



Jean-Pierre Barral Head of the Infrastructure and Mining Division PROPARCO

Jean-Pierre Barral is Head of the Infrastructure and Mining Division of Proparco, the private sector arm of the French Development Agency (AFD). Proparco's yearly commitment in the infrastructure space is € 300 million, mainly in energy, renewable, transport and mining. Jean-Pierre has been working for the last 12 years in the AFD group, being recently posted in India as Head of the Proparco office.



Gokhan Baykam, Founder and CEO RELIGHT ENERGY

Gokhan Baykam, founder and CEO of Relight Group, developed transversal skills resulting in an eclectic businessman, with a long-term business vision. He boasts a successful business track record in different sectors, always diversified his initiatives foreseeing how to seize existing synergies across wide varying sectors: renewables, mining, biotech and cleantech, luxury, real estate, venture capital and others. He launched all the subsidiaries and joint ventures of the Relight Group. He was also among the founders of other significant Italian companies active in the wind and photovoltaic sectors.



François Bergère, Director MAPP

François Bergère has diversified professional experience in the fields of public management, project and infrastructure finance. His roles include: Senior Auditor at France's national audit office, member of external audit teams for multilateral organisations (UNDP, WMO, UNHCR, OECD), CFO and Managing Director of technical subsidiaries of the Caisse des Dépôts Group in Energy and Environment and Manager of multinational investment funds in Infrastructure in Southeast Asia and Europe. In 2005, he was selected to set-up the newly-created PPP task force with the French Ministry of Finance, as Secretary General.



Jean Bensaïd, CEO CDC INFRASTRUCTURE

CDC Infrastructure, the investment fund of Caisse des Dépôts in Infrastructure asset class and takes minority stakes in infrastructure assets in fields such as transport, energy, telecoms and environment. It targets a portfolio of 1500 M€ in 2014, of which 40% are already invested in some 10 different states (Viaduc de Millau Toll bridge, Sanef tollroad network, Eurotunnel, Tours-Bordeaux high speed rail project, Rhône Express high speed train, City of Reims Tramway network, Gaz de Strasbourg gas company). Jean Bensaïd is a member of the board of directors of Sanef, Saur and Sâché Environnement. In the course of his career, he was successively Senior Economist at INSEE and then within the division of forecasting of the Ministry of Finance, financial attaché within the French Embassy in Washington, Advisor for Macroeconomic and Taxation policy to Prime Minister Lionel Jospin, Assistant Director at the treasury department.

Ricardo Bosch, Head of Project Finance, CINTRA



Eduardo Bozo, Investment Principal, ACTIS

Eduardo Bozo is investment principal and chief operating officer (COO) of Actis's Energy business. Eduardo started off with Actis based out of Latin America and more recently moved to London, working on energy transactions across Actis's geographies and responsible for the operations of Actis's latest US\$752m Energy-focused fund. Eduardo has worked on portfolio investments in a variety of sectors including infrastructure-related businesses in energy (power), port operations, airport development, railroads and mining.



Gernot Bruch, Head of Export & Project Finance LINDE AG

Gernot Bruch has been Head of Export & Project Finance at Linde Group's Engineering Division (LE) since 2008. His focus lies on the structuring of tailor-made trade, export and project finance solutions for LE's large-scale industrial plant projects. Prior to joining LE, he held various senior positions in corporate banking and export & project financing at several banks.



Pavel A. Brusser, Executive Director, Head of Infrastructure, Project & Structured Finance GAZPROMBANK

Pavel has extensive experience in investment banking and infrastructure for more than 10 years. In Pavel's current position he is responsible for lending and advisory mandates covering infrastructure projects, PPPs and infrastructure assets (asset-based transactions). Before joining Gazprombank, Pavel had been working as Partner/Project Finance Director in Russia & CIS at Grant Thornton where he was responsible PPP and PF expertise development in Russia and CIS. Prior to Grant Thornton, Pavel worked as Associate Director at Ernst&Young and as a Head of Project Evaluation Department Government of St. Petersburg (Committee for Investments and Strategic Projects). Being involved in infrastructure projects as advisor he participated in all major PPP infrastructure projects in Russia with different roles, including Ostrovsky tunnel, Elevated express, Western High-Speed Diameter, Pulkovo Airport expansion, M1 and M10 toll roads, and others.



William I.Y. Byun, Managing Director ASIA RENEWABLES GROUP

William is the Managing Director of Greenpower Fuels and the co-founder of Asia Renewables, a firm specialising in the development and ownership of renewable energy assets such as PV solar, biomass and geothermal in Asian emerging markets. He is also the Principal of the Conchubar Infrastructure Fund, focused on industrial-ply linked infrastructure investments in emerging markets with US\$ 100 million invested to date. He has over 20 years experience in infrastructure in Asia, across sectors from upstream and downstream chemicals, electric power generation, and carbon offset, including having been the Managing Director in charge of Renewables and for Climate Change at AES Corporation and Principal of Byun & Co., an investment firm specialising related infrastructure projects and a pioneer of the carbon industry in Asia. William has served as an advisor to various governments in Asia, was a U.S. Fulbright Scholar to the Ministry of Finance in Korea, and served with US OPIIC.



Richard Cabello, Manager of IFC Advisory Services in Public Private Partnerships for Latin America and the Caribbean, IFC

Richard Cabello is the Manager of IFC Advisory Services in Public Private Partnerships for Latin America and the Caribbean since 2007, leading a team developing public-private partnerships projects (PPP) in roads, health, irrigation, airlines and telecoms. Before joining IFC, he worked for the World Bank organising seminars on PPPs in Brazil, Honduras and advising Indonesia in setting up its PPP unit. He was also a consultant to the Inter-American Development Bank (IDB). Prior to the WBG, Richard worked at Robert Fleming & Co's subsidiary in charge of the Andean countries, structuring and promoting infrastructure projects for private sector participation in Peru, Colombia, Ecuador, Honduras and Dominican Republic. Between 1992-95, Richard was General Director of the Commission for Promotion of Private Investments in Peru, government agency in charge of 67 privatisation processes, mobilising US\$ 9 billions in revenues and investment commitments in sectors such as cement, airlines, electricity, telecoms and water.



Colin Campbell, Partner, ZOUK VENTURES

Colin Campbell manages Zouk Capital's infrastructure investment activities and has 23 years' experience in energy infrastructure investment, power asset operations and project finance. Prior to Zouk Capital, he was appointed CEO to transform an important UK distressed power company and has successfully worked with a number of banks to turn around other distressed power assets. He ran the Corporate M&A division of TXU Europe, where he led a series of profitable and high profile transactions. At Mitsui Babcock, he ran the project financing function and was involved in one of the world's largest independent power projects in China.



Adil Chenaf, Acquisitions, Investments & Financial Advisory, GDF SUEZ

Adil Chenaf is a Senior VP in the Acquisitions, Investments & Financial Advisory department of GDF SUEZ Corporate covering mostly Emerging Markets. Adil has over 5 years of energy finance and M&A experience working mainly on transactions in the Middle East, France and Latin America. Before joining GDF SUEZ he worked 5 years in the automotive industry. He is a graduate of ESSEC Business School.



David Cole, Deputy Global Head of Energy Project Finance, BNP PARIBAS

David is currently Global Head of BNP Paribas Energy Project Finance based in Paris and has over 20 years experience from both an advisory and lending perspective in the development and implementation of financing solutions across a broad range of industries. BNP Paribas is a recognised market leader in the establishment of multi source financings for its clients, encompassing commercial bank debt, Islamic finance and export credit and multilateral agency support.



Clive Condie, CEO, CHURCHILL AIRPORTS

Clive has spent over 25 years in the airports business including 15 years at Manchester Airport, first as an economist and latterly as General Manager of Business Development. During this time, the airport tripled in size to handling 17 million passengers a year and to winning IATA's 'Best World Airport' award. He then spent 4 years setting up a successful airport consulting business for British Airways, while undertaking numerous airport projects for the airline as well as for external airport clients worldwide. After leaving BA, Clive spent 4 years as a Senior Vice President of Alterra Partners, where he served on the boards of London Luton, Lima and Curacao airports. Six years ago, a number of key industry experts and senior managers from Alterra established Churchill Airports – a boutique vehicle that works with airport investors and owners to create value from airport investments and acquisitions. Over the last 10 years the team has been instrumental in 7 successful airport transactions.



Keith Cottrell, Managing Director AMEY VENTURES INVESTMENTS

Keith has been active in project finance market for the last 16 years following an earlier career in the Construction Industry. Prior to joining Amey he held senior Director roles in both Hyder Investments and Bank of Ireland and during this time he has acted as an institutional third party equity sponsor, senior debt arranger and internally as a "trade equity" sponsor on over 25 successfully closed transactions across a wide range of infrastructure sectors in the UK and internationally. Keith joined Amey in 2002 as Managing Director of Amey Ventures, part of the Amey business responsible for bidding and winning long term UK PFI and PPP projects and managing the resulting investment portfolio. Keith manages the strategic direction of the business and one of his key roles is sourcing and negotiating senior debt and capital markets funding for major projects.



Christopher M. Cantelmi

Managing Director, Head of Project Finance MUBADALA - GE CAPITAL

Prior to joining Mubadala GE Capital P/JSC, Chris served for 11 years in London, UK as Vice President and Head of Project Finance of Marubeni Powercorp Ltd (MEL), Marubeni Corporation's power development arm for the EMEA region. At Marubeni, Chris was the face to the financing community, where he negotiated and arranged multi-billion dollar financings for Marubeni's power projects; he also served as a deputy head of M&A and key member of MEL's management team, strategically preparing and structuring deal strategy such that MEL was able to build one of the most successful IPP platforms in the Middle East from scratch. Prior to Marubeni, Chris was a Director of Project Finance also in London for Sakura Bank, now known as Sumitomo Mitsui Bank (SMB), where he was responsible for leading project finance advisory, origination and execution in the MENA region. He has also held project finance roles with Citibank in NYC, and OPIIC in Washington, DC.



Paul Corcoran, CFO, NORD STREAM

Paul Corcoran is a fellow of the Chartered Institute of Management Accountants. After a short career as a civil engineer Paul switched to finance and since 1988 has worked within the BASF Group in various roles in the UK, Belgium and Germany. Paul Corcoran has been the Finance Director of Nord Stream AG in Switzerland since October 2006.



Michael Dedieu, Managing Director MARGUERITE ADVISER

Michael Dedieu is Managing Director of Marguerite Adviser the Management company that runs the pan-European Marguerite Fund. The fund reached first close with EUR710m in March 2010 and aims for a final close with EUR1.5bn in 2011/2. It provides equity or quasi equity to transport and energy infrastructure, including renewable energy projects located in the EU 27 countries. Prior to joining the fund, Michael spent 14 years with Fluor where he was most recently head of European Infrastructure business development and global head of PPP.



Andrew Eckhardt, Vice President KfW IPEX BANK

Andrew Eckhardt is an economist and qualified CFA. He started his career as parliamentary assistant in the German Parliament with a focus on financial regulation. Afterwards, he worked on emerging market portfolios across various countries and products. Since he joined the KfW IPEX-Bank in 2008 he worked on renewable energies and was responsible for Segneurie de Beauraup (IFR Ameyas PF Year 2011), Meerwind (PFM 2011), Shams (IFR RE Transaction 2010) and various other transactions.



Sarah Emerson, President, ESAI

Sarah Emerson joined ESAI when the petroleum consulting practice was launched in 1986. She is currently Managing Principal of ESAI Energy, which conducts research and consulting on global petroleum and liquid fuels markets. As Managing Principal of ESAI Energy, Ms. Emerson has developed many of ESAI's unique analytical tools for assessing the oil market and forecasting oil prices. In addition, she has supervised the development of an empirical source database of monthly oil data that covers the period January 1978 to present for every country in the world with particular focus on non-OECD countries. In addition to her market analysis and forecasting activities, Ms. Emerson is an expert witness in energy sector arbitration, and has been an advisor to the U.S. Japanese and Indian governments on energy security issues. Ms. Emerson was a 2004 Key Women in Energy Honoree. In 2004 and 2005, she was the Respol-YPF Senior Fellow at the Center of Business and Government at Harvard University where she conducted research on the oil markets and energy policy.



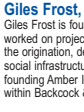
Charles Dumas, Chief Economist LOMBARD STREET RESEARCH

Charles Dumas has been with Lombard Street Research since 1998. Chairman since 2009, he is recognised as one of the world's leading macroeconomic forecasters. He has had extensive experience in the financial world as an investment banker as well as an economist and journalist. He is a sought-after speaker on global economic issues (Newsnight, Today Programme, Bloomberg, CNBC) and the author of four books charting the causes and development of the financial crisis.



Glenn Fox, CIO HADRIAN'S WALL CAPITAL

Glenn Fox is Chief Investment Officer of Hadrian's Wall Capital Limited, the investment adviser to an infrastructure debt fund being raised in a joint venture with Aviva Investors. Glenn began his career at HM Treasury, where he oversaw some of the earliest UK transport PFI projects. After spending two years as an adviser at Arthur Andersen, Glenn moved to the monoline industry, working at Ambac, M&I and, most recently, FGIC, where he was Head of European Infrastructure.



Giles Frost, Director, AMBER INFRASTRUCTURE

Giles Frost is founder and executive director of Amber Infrastructure Group. Giles has worked on project finance and PPP transactions since 1999 and has been involved in the origination, development, management of and investment in an extensive number of social infrastructure projects in the accommodation and transport sectors. Since founding Amber Infrastructure Group, Giles was joint head of the PPP business in Europe with Backcock & Brown.



Ivan Giacompo Head of Oil, Gas, Steel and Infrastructure SACE

Ivan Giacompo was appointed to his current role in 2008. He joined SACE in 2004 as Senior Manager at the former Project and the Structured Finance Division and has gained a diverse financing experience including project financings, private corporate loans, wrapping of bond issuances, local currency facilities, sub-sovereign debt, distressed debt and restructurings. Before SACE, Mr. Giacompo worked in the Project Finance Division of Banca di Roma and the International Project Finance Division of MCC SpA – Unirecredit banking group.



Norbert Giese, Vice President for Offshore Department, REPOWER

Norbert Giese has over 20 years in the renewables sector, particularly offshore wind. After having founded the first German Wind Cooperative in 1988, he joined Siemens Wind Power GmbH (former AN Windenergy GmbH) and held different positions. In 2002 he became Vice President in the Board of association VDMA Power Systems and Chairman of the wind turbine manufacturers in VDMA. Since 2011 he is appointed as Vice President of Offshore Development in REPOWER Systems SE, one of the leading international manufacturers of onshore and offshore wind turbines.



Jaime Guillen, Managing Director FAROS INFRASTRUCTURE PARTNERS

Jaime Guillen has 20 years of experience in privatised infrastructure, project development and investment, international contract negotiations, debt and equity financings, and company operations and management. His experience ranges from Europe, North America, Latin America, Middle East, and Asia and has had significant dealings and negotiations experience with senior government officials, infrastructure developers, financial sponsors, and other industry players. He has worked for major international entities including as Managing Director for Bechtel, served on several investment company boards, and was recently CEO of Alterra Partners, a global airport investment and management company, a JV between Bechtel and Singapore Changi Airport.

Projects & Infrastructure International Speakers Profiles



Al Hamdani
VP, Project & Structured Finance
EDC

Al Hamdani joined Export Development Canada in 1999 and since that time, has worked exclusively with EDC's Project Finance Team. In his current role, Al oversees three industry-focused teams with specialisations in infrastructure & telecoms, energy, and mining & resources. Prior to joining EDC, Al worked with a major Canadian investment bank and specialised in real estate financings.



Alfred Harper
Treasurer
EXXON MOBIL DEVELOPMENT COMPANY

Alfred Harper has been working for Exxon Mobil for the last 20 years. After various finance related assignments in Dallas, Houston, Singapore and Coral Gables, he was named Assistant Treasurer of the ExxonMobil Chemical Company in 2000. In 2001, Alfred became the Business Services Manager and Controller of ExxonMobil de Venezuela in Caracas. In this capacity, he was responsible for support services and interface with government and partner's on finance related issues.



Dominic Helmsley
Partner
ARCUS INFRASTRUCTURE PARTNERS

Dominic is a Partner at Arcus Infrastructure Partners, a leading independent, specialist fund manager focused on the European infrastructure sector with over €2 billion of commitments backed by over 40 institutional investors from around the world. Dominic is

responsible for asset management within Arcus and sits on the Board of a number of investee companies. He had previously had joined infrastructure team at Babcock in 2006 and examined a number of airport and transport related investment opportunities for their European Infrastructure Fund. Prior to that he spent 12 years BAA plc, the UK airports operator, primarily with BAA International where he headed the team responsible for international investment, specifically looking for equity investment opportunities for BAA at airports outside the UK. He worked on numerous transactions across the world and closed deals in Europe, the Middle East and Australia. He sat on the Board of BAA International and on the Boards of BAA's overseas joint ventures.



Katan Hirachand
Managing Director, Energy Project Finance
SG

He joined SG's Energy Project Finance team in mid-2007, where his remit stretches across oil & gas and includes LNG, refineries, pipelines and upstream transactions. He recently led the advisory on ERC the fuel oil upgrading, the largest energy project financing in Africa totaling USD 2.6 billion with a wide-range of investors including EIB, IFC, AIDB, JIB, KEXIM, NEXI and others. The deal had a number of "firsts" including no pre-completion guarantees, domestic offtake and the principal sponsor being private equity. His main specialisation is LNG in light of his industry experience with BG, and accordingly, he also leads a number of LNG advisory deals including BRASS LNG in Nigeria, and Persian LNG in Iran. Katan also worked on the Bonny Gas Transport refinancing as an MLA. He has also advised on Nigeria LNG (trains 6 & 7) and Angola LNG (shipyard). In addition, Katan is also leading a current upstream acquisition mandate in West Africa and has worked on several upstream acquisitions in the region.



Fumio Hoshi
Executive Director
JIBC

Fumio Hoshi is currently Executive Director of JIBC responsible for International Finance Operations. He was stationed in Hong-Kong as Resident Executive Director for Asia and Oceania operations. He was Director General of Project Finance Department from 2001 to 2002. Mr. Hoshi has considerable experience in project finance transactions especially in power and natural resource projects.



Andrew Jameson
General Manager, Structured Finance
BANK OF TOKYO MITSUBISHI UFG

Andrew has been working in the City of London for the past 23 years, and in February 2011 left 15 years of The Royal Bank of Scotland behind him to join The Bank of Tokyo-Mitsubishi UFG as General Manager and Head of Structured Finance for the EMEA region to help them achieve their desire to become the market leading Structured Finance bank. Prior to joining BTMU, Andrew headed the RBMS Group's Private Investment Banking business, was on the Board of the UK Corporate Banking Division heading the Government Liaison team, and from both a Debt Capital Markets and Structured Finance perspective, headed the Project Finance business that was ranked number 1 globally for 3 years running



Roland Janssens
Director
FRONTIER MARKETS FUND MANAGERS

Roland Janssens is a Director of Frontier Markets Fund Managers ("FMMF"), part of Standard Bank group of South Africa. FMMF manages the Emerging Africa Infrastructure Fund (EAIFF) and GuarantiCo, two funds which provide infrastructure finance in developing markets, notably including Sub-Saharan Africa for privately managed infrastructure projects. The types of infrastructure EAIFF and GuarantiCo finance include but are not limited to infrastructure in mining projects, electricity power generation and distribution, telecommunications, ports, railroads, water, pipeline projects, refineries and basic industries (e.g. cement, steel, etc).



Mikael Karlsson
CEO
GLOBELEG

Mikael Karlsson was appointed as CEO in April 2009 and has extensive senior management experience in global development, acquisition, financing and equity investments of energy and infrastructure assets. His 19 years in the industry began in 1990 at ABB Equity Ventures, which developed and invested in independent power projects throughout the world. Over the next 12 years he held various senior management positions within the company including global head of development and new investments. Mikael's association with Globeleg started in 2002 while advising on acquisition opportunities in Africa and Asia. In 2003 he co-founded Infralinvest, which advised on energy and infrastructure investments and led to the inception of Arox Infrastructure and Arox Capital, focusing on the management of infrastructure funds.



Noburu Kato
General Manager,
Head of Structured Finance Department
SMBC

Noburu joined SMBC in 1985 after graduating from ICU in Tokyo. He has over 19 years experience in project finance, based in New York, Hong Kong and Tokyo. In June 2004, he was transferred to London to enhance activities in various structured finance products. Now he oversees business area of project finance (PF/PPP, Energy, Transport etc), ECA, advisory, Islamic finance and environmental projects in the EMEA region.



Christian Kirchsteiger
Senior Administrator - Nuclear Development & Economics
EUROPEAN COMMISSION DG FOR ENERGY

Before joining the European Commission, Dr. Kirchsteiger spent 20 years working in research and the nuclear safety and energy systems modelling industry in Germany, Japan and South Africa. From 1996-2002 he was employed at the European Commission's Joint Research Centre in Ispra, dealing with chemical and nuclear safety assessment in support of European Commission policy services. From 2002-6, he was Head of Sector on comparative safety and economical assessment of nuclear and non-nuclear energy systems and infrastructures at the EC Joint Research Centre's Institute for Energy in the Netherlands. In 2007, he joined the European Commission's Directorate-General on Transport and Energy and is now responsible for EU nuclear energy planning and development as well as for new nuclear investment projects.



Christopher Knowles
Head of Climate Change and Environment
EUROPEAN INVESTMENT BANK

Christopher Knowles joined EIB in 1982 and has held a number of positions inside and outside Europe. He is currently Head of Climate Change and Environment in the Bank's European Operations Directorate. In this capacity he has a pan-European responsibility for a diverse portfolio of activities, including climate funds, clean energy, carbon finance and CCS.



David Ledesma
Energy & Strategy Consultant
SOUTH-COURT LTD

David Ledesma is an independent gas and LNG consultant with 20 years LNG experience gained through the development of LNG projects in Asia and the Middle East. David provides commercial, financing and strategic support to National and International energy companies globally. He also gives commercial training courses on LNG in the UK and overseas, writes on gas and LNG and presents regularly at conferences. David is also a Fellow of the Oxford Institute for Energy Studies and is one of the authors for the Institute's books "Gas in Asia" published in June 2008 and "Middle East Gas" published in 2011.



Mary Mervenne
Managing Director, Structured Finance Group
OPIC

Mary Mervenne joined OPIC in January 1997 and is principally involved in underwriting, structuring, and negotiating complex transactions in emerging markets. Ms. Mervenne has financed complex energy, infrastructure and housing-related transactions in Latin America, Africa, and the Middle East. In addition to her experience in the energy, banking, and housing sectors, Ms. Mervenne has completed limited recourse financings for international airports in Latin America and power in Latin America, Central Europe, and Africa. Prior to joining OPIC, Ms. Mervenne was in the Corporate Finance Group of Coopers & Lybrand, and advised corporate clients on financial transactions related to business valuation, mergers & acquisitions, private placement of equity, and debt refinancing.



Tom Murley
Director and Head of Renewable Energy
HG CAPITAL

Tom joined HGCapital in 2004 as Head of the Renewable Energy Team. He has more than 18 years' experience in providing equity finance to the US and European power sectors. Tom was formerly co-head of Allianz Private Equity's renewable energy team. And prior to that he worked at EIF Group, the first private equity fund manager for the power generation industry. He was also general counsel of a renewable energy company and worked as a lawyer in Boston and New York for 8 years, focusing on M&A and finance. He chairs the British Venture Capital and Private Equity Association's committee on Sustainable Energy, Environment and Technologies and sits on Economics and Markets Committees of the British and Swedish Wind Energy Associations.



Bernhard Müller
Head of Division, Partnerships Germany Project Transfer
FEDERAL MINISTRY OF FINANCE, GERMANY

Bernhard Müller has more than 30 years of experience within the Federal Ministry of Germany. He headed the Division, Partnerships Germany Project Transfer since 2009. Before, he held various positions within the Federal Ministry, including Head of Division Project Partnerships Germany (2007-2008), Chief of the Secretariat of the Project Working Group Public Private Partnerships (2004 - 2007) and Head of Division, Legal and Technical Supervision of the Federal Department of Real Estate Management (1991 - 2004). From 1979 - 1991 he worked in the Federal Department of Real Estate Management, including real estate public investment.



Rajit Nanda
CFO
ACWA POWER

Rajit NANDA is currently the CFO of ACWA Power with an overall responsibility for Acquisitions, Project Finance, Corporate Finance, Insurance, Treasury & Accounting. Prior to joining ACWA Power in Jan 2009, he was the Regional CFO for GDF Suez's Middle East, Asia & Africa region till Dec 2008 and was a key member of the regional management charting the success story of GDF Suez in the Asia and Middle East region. Mr. Nanda has successfully led and supervised the structuring and financing of several IPP/IWPPs in countries spanning the three regions of Asia - Middle East - Africa like Oman, Saudi Arabia, Bahrain, Abu Dhabi, Qatar, Thailand, Singapore, South Africa and further involved in the financing of (IW)PPs in countries like India, Jordan, Yemen and Turkey. Since he has joined ACWA Power, ACWA Power has grown from a Saudi focused IPP player with a capacity of 5200 MWs to have a wider international profile with presence in 3 other countries and also more than doubled the portfolio to 12 000 MWs including recently closing the largest gas fired IPP of 4000 MW (Yaruyari) in the Kingdom of Saudi Arabia.



Terry Newendorp
Chairman and CEO
TAYLOR-DEJONGH

Terry Newendorp, founder of Taylor-DeJongh, has more than 35 years of experience in international and cross-border capital investments, project and structured financing, corporate financing and private placements of capital. He has negotiated and closed deals in 75 countries, aggregating more than \$70 billion, primarily in the energy, oil & gas, petrochemicals, telecommunications, metals & mining and infrastructure sectors. In addition to extensive experience organising and structuring commercial bank loans globally, he has strong experience with government and multilateral financing institutions, including the export credit agencies of most of the developed world. He has extensive experience assisting clients in managing the project development process and in closing transactions. He has been the financial advisor for 22 trains of LNG production, 77,426 mw of power generation and 26,410 kilometers of pipelines. Mr. Newendorp has supervised over 240 IPP financial advisories, of which 6 were the first of their kind in the host country. He was the overall leader for project finance teams that have won 13 'Deal of the Year' awards since 1999.



Barbara O'Boyle
VP, Director of Finance
BECHTEL ENTERPRISES

Barbara O'Boyle joined Bechtel Enterprises in November 2010 to coordinate Bechtel's financing activities with ECAs and bilateral & multilateral financing institutions. Barbara is also involved in all BEC project financing activities. Barbara came to Bechtel with more than 30 years of experience at U.S. Ex-Im, where she was Vice President and Head of the Structured and Project Finance Division. As such, Barbara was responsible for all private sector long-term business other than aircraft, which included corporate, structured and all limited recourse project finance, a portfolio that totalled approximately \$30 billion of originations in the 12 years Barbara headed the division.



Liam O'Keefe
Head of Project Finance EMEA,
Global Loan Syndication Group
CREDIT AGRICOLE CORPORATE & INVESTMENT BANK

Liam is responsible for the syndication of project finance transactions in the EMEA region at Credit Agricole CIB. He has been involved in project finance for over 20 years mainly specialising in the power and infrastructure sectors but more recently in oil and gas related transactions. Before joining Credit Agricole CIB, he worked at CIBC and KPMG. Credit Agricole CIB was ranked as the No.2 Project Finance Broker in the EMEA region for the first eleven months of 2011 by Thomson Reuters.



Olivier Oechslin
Head of Project Finance
COFACE

Olivier Oechslin is currently Head of Project Finance Engineering Building and Public Works, COFACE. Between 2008 and 2010 he was Deputy Head of Country Risk and Economic Research, during which time he was also in charge of the negotiation introducing a new common discipline for ECAs for the pricing of buyer credit risk. In addition, he is Head of the Internal Committee in charge of buyers' rating. Before, he was working in different units in the State Guarantees Department of Belgium, aircraft, Asia, project finance and country risk.



Marc Partridge
Co-Head of Project and Structured Finance
GAZPROMBANK

Marc Partridge is the bank's work as arranger and financial advisor of project and structured finance for major projects, including in particular Oil & Gas, Power, Infrastructure and Metals & Mining projects. In this capacity, he has worked on projects including Western High Speed Diamed, M1 Highway, Nadex, Sakhalin Energy and Credit Lyonnais (now Credit Agricole) and Arab Banking Corporation, during which time he was involved in the largest and groundbreaking oil & gas projects of the day. At ABC, Mr. Partridge focused on the emergence of Project Finance in the Maghreb and the inclusion of local financing sources in international project finance.



Julia Prescott
Partner, Chief Strategy Officer
MERIDIAM

Julia Prescott has acted as an investor, adviser and arranger in respect of a large number of PPP projects around the globe. Her roles have included Head of Project Finance at Hill Samuel Bank in London and Co-Head of Project Advisory at Charterhouse Bank. In 2000 she joined Bank of Scotland (as Senior Director and then Head of Eurozone Infrastructure Finance) to take a principal role, acting for Bank of Scotland as a financial equity investor, provider of mezzanine funding and arranger of senior debt. Julia joined Meridiam mid 2005 and is now a partner having been involved in originating, managing and investing in projects together with the UK raising role. Julia has been involved from the outset of the PF/PPP process in a fund and a number of other European countries.



Leon Pulles
Senior Investment Consultant
DHV INVESTMENT SERVICES

Leon Pulles is senior investment consultant within DHV Investment Services. He is developing and presenting leadership in Investment Management for the energy and related infrastructure markets. In the last 20 years Leon has been active in business development (M&A), project development and finance of a wide range of energy assets. DHV Investment Services is focusing on developing the biomass value chain and M&A advisory in the wind energy business.



Álvaro Pérez-Maura
CFO
GRUP TCB

Álvaro Pérez-Maura joined the board of TCB in 1996 (since 2000 it is called GMTCB), acting since then as CFO. Before TCB he worked for A. Perez y Cia., a Spanish Ship Company in 1994, as CFO and member of the Board, where he is still a member. From 1988 to 1991 he worked for Banco Santander de Negocios as Vice President of Mergers and Acquisitions and until 1994 as Assistant Manager in Private Banking.



Edith Quintrell
Director of Operations
MIGA

EDITH P. QUINTRELL is Director of the Operations Group of the Multilateral Investment Guarantee Agency (MIGA), the political risk insurance arm of the World Bank Group. This group is responsible for underwriting MIGA's guarantees and developing the agency's business in a number of areas, including infrastructure, post-conflict countries, frontier markets, South-South investment, and sub-Saharan Africa. Prior to joining MIGA in 2009, Quintrell held various senior level positions at Overseas Private Investment Corporation (OPIC), serving as Vice President for Insurance; Director of Technical Operations; Regional Manager, etc. Quintrell has also been active in the Berne Union, including Chair of the Investment Insurance Committee. Prior to joining OPIC, Quintrell worked at the Pan American Development Foundation, a nongovernmental organization in Washington, DC.



Dima Rifai
Managing Partner
PARADIGM CHANGE CAPITAL PARTNERS

Dima is a senior executive with in-depth knowledge of institutional investor appetite, combined with broad experience in creating cross asset class, multi-jurisdictional bespoke solutions, while managing a wide range of stakeholders. Her deep knowledge at the cross roads of sustainability and finance, with its intricate ecosystems, is unparalleled. Dima has been focussed on financing low carbon since 2006 and established PCPP mid-2010, in response to a clear need for large-scale capital formation specialising in the low carbon. This was preceded by an extensive career in investment banking at several top tier banks.

Projects & Infrastructure International Speakers Profiles



Wilfried Rammler

Managing Director

HOCHTIEF PPP SOLUTIONS AG

Mr. Rammler joined HOCHTIEF in 1996 and from 1997 worked for HOCHTIEF Development – the Group's project development arm – in the acquisition, development, financing and realisation of concessions and PPP projects in the market segments water, energy and road construction. When HOCHTIEF PPP Solutions was founded in 2005, Mr. Rammler became General Manager of the Toll Roads Europe branch and in 2006 Managing Director of the company, responsible for the transport and energy concessions business. From 1986 to 1996 he worked as project manager in the planning, development and implementation of international infrastructure projects, mainly in water management and energy. He spent most of this time abroad, in Asia and Africa, as well as in the Arab region and in Russia.



Michael Redican

Managing Director, Debt Capital Markets

DEUTSCHE BANK

Michael Redican has worked on a number of landmark transactions in the infrastructure sector including the c.€2.8bn 'Deal of the Decade' Eurotunnel restructuring. Mike was lead structurer for Cif's Gatwick Airport bid and developed a bank/capital markets hybrid solution allowing for acquisition facilities to be refinanced partially with all consents in the documentation. Mike also led the team acting as lead structuring bond bank for the Macquarie/ADB Consortium bid for the Maffra highway. In January 2010 Mike closed the £510m high yield bond financing of Manchester United FC – first deal in the UK high yield market for a football club.



Eva Romer

Deputy Head of Unit

EUROPEAN COMMISSION, DG-ECFIN

Eva Romer joined the European Commission from the private sector in 2001. She has been working in the Directorate-General for Economic and Financial Affairs in a variety of roles, including asset management and funding. She assumed her current role as Deputy Head of the unit in charge of, amongst other things, the financing of infrastructure policies in August 2010. Previous experience includes central banking, fund administration and fixed income trading.



Derek Rozycki

Executive Director, Structured Finance & Capital Markets

MUBADALA

Derek is responsible for the development and execution of comprehensive financing strategies for Mubadala. He is a Board member of LeasePlan Emirates. Before joining Mubadala, Derek worked for Barclays Capital in the investment banking relationship management, structured finance and credit risk management units. He headed Barclays Capital's Abu Dhabi operations and later helped to manage their Gulf-based activities.



Eduard Ruijs, Director

FIRST RESERVE INTERNATIONAL

Eduard Ruijs joined First Reserve in 2011. His responsibilities include deal origination, structuring, execution, monitoring and exit strategy, focusing on the energy infrastructure sector. Prior to joining First Reserve, Mr. Ruijs was an Investment Director and Partner at NIBC Infrastructure Partners, where he was responsible for investing in the NIBC European Infrastructure Fund. Prior to NIBC Infrastructure Partners, he was a Senior Principal with the European Energy Practice at the Boston Consulting Group in London. Before that, he was a Senior Manager at A.T. Kearney Ltd in London.



Supratim Sarkar

EVP, Head of Project Appraisal & Structured Finance

SBI CAPITAL MARKETS

Having more than 18 years of experience, he is designated as the Executive Vice President and is currently leading the Project Advisory & Structured Finance Group at SBI Capital Markets Ltd. His areas of expertise include financial structuring, project advisory, funds syndication, privatizations, credit appraisal, assessment of project

contracts, bid advisory and financial modelling. He has a very strong knowledge of the infrastructure sector in India and the developments taking place across the globe. He has been instrumental in establishing strong relationships with leading business houses as well as key officials in the banks and government.



John Schuster

VP, Structured Finance Division

US EX-IM

John L. Schuster is responsible for the origination of all of Ex-Im Bank's limited recourse project finance business, which consists of a total portfolio of 69 projects with Ex-Im Bank authorisations of nearly \$18 billion. In addition, the Structured Finance Division includes all long-term corporate and structured finance transactions – a total of 116 transactions and authorisations of another \$18 billion since 1997. Mr. Schuster has been with Ex-Im Bank's Project & Structured Finance Division since 1999 and a Director since 2001 and managed, directed, and supported 60 separate major transactions approved by Ex-Im Bank's Board of Directors for \$9 billion in approved export finance, including 13 Deals of the Year.



Arun Sharma, CIO, Global Financial Markets

IFC

Mr. Sharma joined IFC in 1990 and has been involved in a wide range of transactions in different areas such as securitisation, reinsurance, cross border leasing, structured U.S. commercial paper, Islamic banking, mortgage finance and distressed assets. He is now responsible for a wide range of banking and financial market transactions in Asia and the Middle East and other Emerging Market Regions. Mr. Sharma is currently leading IFC's initiative to develop new forms of collaboration with Export Credit Agencies.



Juhani Sillanpaa, Investment Director

AMP CAPITAL

Juhani Sillanpaa is an Investment Director in AMP Capital Investors' European team. His responsibilities span through the investment value chain from deal sourcing to due diligence, transaction execution and asset management of the portfolio investments. Mr. Sillanpaa has 10 years previous industry experience of which the last 6 years prior to joining AMP Capital he was working for the Royal Bank of Scotland and ABN AMRO originating, structuring, executing, asset managing and exiting (where appropriate) renewable energy and infrastructure investments both as an equity and/or debt provider. Mr. Sillanpaa has an in depth understanding of a great variety of financial instruments, including listed equity markets and derivatives.



John Snowden

Head of Civil & Defence Exports

UK EXPORT FINANCE

John joined UK Export Finance in 1975, since then his varied postings have included: Head of Chief Executive's Division and International Relations, Head of the Privatisation Unit and Head of Treasury and Export Finance. More recently he spent four years with Lloyds TSB's project finance team and was seconded for a further year to the Department for Communities and Local Government. John returned to UK Export Finance in November 2006 where he now has cradle to grave responsibility for all UK Export Finance's non-aerospace business in the civil and defence sectors.



Ravi Suri, Head of Project Finance Export

STANDARD CHARTERED BANK

Ravi Suri is the Managing Director, Regional Head Project & Export Finance Europe, Middle East, Africa & South Asia at Standard Chartered Bank. He set up SCB's regional Project & Export Finance business in 2002 based out of Dubai, and currently leads a team of 45 professionals covering Europe, Middle East, Africa and South Asia. Mr. Suri has significant global advisory and financing experience in cross-border multi-billion dollar financings. He has been associated with virtually all of the major financings at a lead level in the Middle East region in the Power, Aluminium, Refining, Petrochemical and Infrastructure sectors. He also has significant experience in renewable energy and has worked on a number of wind, solar, geothermal and waste-to-energy projects across the region. Previously, Mr. Suri was Senior Vice President – Integrated Energy with ABN AMRO in Hong Kong, with responsibility for the Asia-Pacific region. Prior to joining ABN AMRO, he was with GE Capital and led a number of transactions in the power and infrastructure sector in India and Europe.



Kelly M. Thomson

Head of Structured Finance Structured Finance & Capital Markets,

MUBADALA

Kelly Thomson is the Head of Structured Finance at Mubadala Development Company. As part of the Structured Finance and Capital Markets team at Mubadala, she leads debt financings for Mubadala's investments and subsidiaries across a wide-ranging group of industries and debt product classes. Kelly led the bank negotiations for Mubadala's most recent US\$2.5 billion 3-year corporate revolver as well as the team which structured and executed a US\$720 million multi-Export Credit Agency financing for Emirates Aluminium. She was a key member of the deal team which closed Mubadala's landmark refinancing for the Dolphin project in July 2009 as well as the US\$1.1 billion Zayed University PPP financing in late November 2009, which included mezzanine and Islamic debt tranches sitting alongside AED and USD senior tranches – a first for an Abu Dhabi project financing. Kelly has also worked with Mubadala Aerospace and its MRO companies SRT and ADAT on debt-related activities and is currently leading the Mubadala SFQM team assisting Global Foundations and ATIC in their ongoing financing efforts.



Mark Weisdorf

CEO & Managing Director Global Real Assets -

Infrastructure Investments

J.P. MORGAN ASSET MANAGEMENT

Mark Weisdorf is Managing Director and CEO Infrastructure Investments at J.P. Morgan Asset Management – Global Real Assets, managing over \$8 billion in client assets. Prior to joining JPMAM in 2005, Mark was head of Private Market Investments at the Canada Pension Plan Investment Board, responsible for Private Equity, Real Estate and Infrastructure investment strategies. He also held senior investment banking and equity capital markets positions with CIBC World Markets and HSBC Securities (Canada) where he was Deputy CEO.



Fintan Whelan

Co-Founder & Corporate Finance Director

MAINSTREAM RENEWABLE POWER

In February 2008, Fintan co-founded Mainstream Renewable Power where he is Corporate Finance Director. Fintan spent 8 years as Corporate Finance Manager for Airticity, where right from the first project, he was involved in raising more than €1bn in project and corporate debt to fund the company's development and build programme. He was responsible for designing new structures for the company's evolving requirements, negotiated facilities in the banking and investor communities and diversified funding sources particularly for the critical area of non-government contracts. His responsibilities covered all markets in which Airticity was active, including Europe, Offshore, the US and China.



Daniel Wong

Head of Infrastructure, Utilities & Real Estate

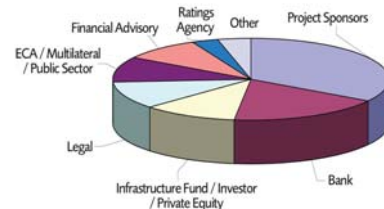
MACQUARIE CAPITAL

Daniel is the Head of the European Infrastructure and Utilities Group in Macquarie Capital - a merchant banking business that specialises in the power & utilities, transportation infrastructure and social infrastructure sectors. Daniel joined Macquarie in Australia in 1999 and he relocated to London in 2004. Prior to Macquarie, Daniel worked in the foreign exchange and commodity derivatives team at Bankers Trust. Over his 13 years at Macquarie, Daniel has lead and overseen over 40 client transactions valued at over \$30 billion across all I&U sectors.

Event History & Attendees

After 19 successful years, Projects & Infrastructure International is still the annual meeting place for global project sponsors and the most experienced project financiers in the business. It is still the only global project finance event to cover the financing of Greenfield & Brownfield Oil & Gas, Transport, Renewables, Telecommunications & PPP Projects. The conference is well known for its high intellectual content and essential networking opportunities with the project developers and market leading commercial and multilateral financiers.

The Projects International Community comprises more than 250 delegates and speaker who travel to Barcelona from over 35 countries including



Just Some Of The Firms That Have Already Confirmed Their Participation Include:

- GDF Suez
- Exxon Mobil Development Company
- Mubadala Development Company
- Globeleq
- The World Bank
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- US Ex-Im Bank
- Bank of Tokyo Mitsubishi
- IFC
- BNP Paribas
- Euler Hermes Kreditversicherungs-AG
- Deutsche Bank
- SMBCE
- ACWA Power
- J.P. Morgan Asset Management
- HOCHTIEF PPP Solutions
- Emerging Africa Infrastructure Fund
- Federal Ministry of Finance, Germany
- Lombard Street Research
- European Commission DG ENER
- European Investment Bank
- Bechtel Enterprises
- Crédit Agricole CIB
- Société Générale
- Mubadala - GE Capital
- First Reserve International
- European Commission, DG-ECFIN
- Mainstream Renewable Power
- MAPPP
- JBIC
- HG Capital
- Cintra
- Coface
- KfW IPEX Bank
- Churchill Airports Worldwide LLP
- Zouk Ventures
- The Linde Group
- Amber Infrastructure
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- MIGA
- ACTIS
- Standard Chartered Bank
- Frontier Markets Fund Managers
- ESAI
- Gulf Investment Corporation
- SBI Capital Markets
- Taylor-DeJongh
- Asia Renewables Group

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Our LinkedIn Group (Projects International) allows you to share ideas and expertise with your industry peers. Post a question/ discussion and ask for feedback to help develop new ideas into working projects or solve problems that have confounded your own team.

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"It was a great pleasure to be at the Projects International conference. It is always very interesting listening to the top players in Project Finance in the world"

Fumio Hoshi, Executive Director, JBIC

Please do not cover VIP code
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DATES

● **18th June 2012 -
The Global Infrastructure
Finance Summit
& The Global Renewable
Energy Summit**

● **19-20th June 2012 -
Main Conference**



VENUE DETAILS

Majestic Hotel & Spa, Paseo de Gracia,
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